

## **Financial Sales Representative (Call Centre)– Halifax, NS**

Are you motivated by providing customers with a superior sales and service experience? Are you able to meet sales targets by recognizing opportunities to actively promote and sell products and services that matter to customers? Do you thrive in an environment that provides world class customer sales and service?

Our client, an exciting, leading-edge business, dedicated to being the front runner in client relationships, is looking for successful applicants to fulfill the position of Financial Sales and Service Representative. Our client, one of Canada's largest employers, believes that their employees are the key to strong client relationships and work hard to recognize the talents and accomplishments of their employees.

### **Candidates Must:**

- Have at least 2-5 years of sales experience.
- Have at least 2 years of customer service experience.
- Experience in a contact centre environment is an asset.
- Banking experience and/or education in finance is an asset.
- Be flexible to work rotational shifts.
- Be computer savvy. Working knowledge of Windows is essential.
- Be able to communicate effectively.
- Be adaptable and flexible.
- Have excellent telephone skills.
- Have excellent work ethics (prompt, professional, motivated).
- Be able to multi-task.
- Have excellent problem solving and decision making skills.
- Successfully pass a Criminal Background Check.
- Bilingualism is an asset!

### **Key Responsibilities: (not limited to)**

- Fulfill customer expectations while complying with policies, practices and procedures.
- Promoting products and services that will be financially beneficial to the client.

### **Additional Details:**

- Hire date Feb 20<sup>th</sup>
- Business Hours: Monday – Friday 7am-1am, Saturdays and Sundays 7am-10pm
- Mostly late shifts; 5 days/week; 37.5 hours/week
- 3-6 month renewable contract (possibility of permanent)
- \$16.24/ hour

If you are looking for an opportunity to get your foot in the door with a great company, this is the opportunity for you!

Qualified, interested candidates please submit your resume and cover letter via fax or email to:

**Jenna St. Pierre**  
**Fax: 1-877-329-0341**  
**halifax.ns@na.manpower.com**

\*Thank you to all that apply but only those selected for an interview will be contacted. Closing date for this position is February 17th, 2012.