



**Location: Halifax, Nova Scotia**

**Start Date: July 3, 2018**

**Visit [www.joinadmiral.ca](http://www.joinadmiral.ca) to apply today!**

Our Business Retention Representatives are the cream of the crop. They are vital to the business because they save our business every day. They educate and negotiate so that EVERY customer knows that Admiral cares about keeping their business.

Supported by a Team Manager, Retention Representatives work alongside a team of driven and positive peers who contribute to the success of Admiral by renewing close to 80% of customers who call us looking to leave.

When our Retention Representatives aren't saving the business, they can be found roaming the office with their team on adult-sized tricycles, shooting a game of pool in the lunchroom or developing their skills with our in house professional career coach!

No experience required—we'll make sure you're ready!

**We're looking for someone who:**

- Has strong communication and negotiation skills
- Is comfortable handling objections
- Is ambitious and motivated by meeting and exceeding targets
- Excels at independent work and thrives in a team environment
- Takes pride in the excellent quality of their work and has the desire to turn their job into a career
- Is easily adaptable to change and enjoys problem solving

**In return we offer:**

- \*NEW\*! Six weeks paid time off - just increased!
- Full time employment
- Education Sponsorship Program
- Employee "Free Share Scheme" valued up to \$6000.00/year for all employees regardless of tenure (own your own piece of Admiral!)
- Exceptional health & dental benefits from your first day of employment
- Fantastic Work-life balance
- Focus on your family; no shifts past 5:00PM and weekend shifts are shared on rotation regardless of seniority
- Management development program for front line staff to help kick start your Admiral career
- A friendly work environment and unique corporate culture
- Recognition and rewards for a job well done
- Free parking and fresh fruit delivered daily
- Bright, airy workspace with your own desk
- On-site health services including massage and yoga