

Admiral Insurance

Retention Representative

Role Type: Permanent, Full-Time

Location: Halifax, Nova Scotia

Start Date: January 28, 2019



In a competitive market like ours, providing efficient service that makes every customer feel valued is key. Our Retention Representatives excel at negotiating over the phone with our existing customers to get them the car insurance coverage they need within their budget.

Supported by Team Managers, Retention Representatives work alongside a team of driven and positive peers who contribute to the success of Admiral by delivering exceptional customer service on every call, with a focus on retaining our customers.

We hire for fit and train the skills needed to be successful. Experience is not required, but the drive to succeed is a must!

Our ideal candidates are:

- Reliable and committed to achieving individual and team goals
- “Change champions” who are adaptable to an ever-changing environment
- Positive and resilient to handle any challenge that arises
- Enthusiastic learners who apply feedback to grow in their role and achieve their goals

At Admiral, we believe people who love what they do, do it better!

What’s in it for you?

Valuable professional development to grow your career

- Full-time paid classroom and on-the-job training
- Dedicated coaching & feedback throughout your career to turn the training into expert negotiation skills!
- Fantastic leadership development programs
- Education Sponsorship program

A job that balances your life, family and priorities outside of work

- Consistent schedule you know in advance for easy planning
- Weekends shared on rotation
- No late nights
- 4 weeks of paid vacation and nearly 2 weeks of paid flexi time!

A team that will make you want to come to work

- Teams of 10-15 supportive, positive peers
- Welcoming, inclusive environment with camaraderie and friendly competition
- Recognition and rewards for a job well done
- Fabulous corporate events to celebrate all that hard work together!

Other outstanding benefits and perks

- Performance based incentive opportunities in addition to your base salary
- Employee “Free Share Scheme” for our loyal staff (own a piece of Admiral!)
- Exceptional health & dental benefits from your first day of employment
- Free parking and fresh fruit delivered daily
- Bright, airy workspace with your own desk
- On-site services including massage, flu shot clinics, and visits from Therapeutic Paws

To apply submit an application and resume at:

http://joinadmiral.ca/vacancies/311/JobJunct/retention_representative/