



22 Trider Cres, Dartmouth, NS B3B 1R6

Jastram Technologies provides high quality equipment and services to the marine industry, and has been doing so since 1983. We are proud to represent a select range of manufacturers whose standards of products & services are second to none in the marine industry.

Employment Opportunity

Technical Sales & Support Representative

Main Duties

- Sell products and services related to the marine industry to ship owners, operators, and shipyards
- Inspect and make recommendations on service requirements for installed equipment
- Supervise repair and installation of said equipment
- Commission / ensure equipment is operational and functioning accordingly
- Train operators and engineers on the proper use and maintenance of said equipment
- Prepare activity, service, commission, and inspection reports
- Make recommendations and prepare quotations based on customer requirements

Ideal Candidate

- Five (5) years of experience in a similar role (sales and support)
- Technical aptitude that allows one to professionally understand, develop, and present technical solutions to technical end users
- Background in the marine industry an asset (such as ship building, coast guard, navy, ship owners, and / or ship managers)
- Strong communication skills and bilingual (English and French)
- Class 5 Driver's License
- Best described as customer service oriented, adaptable, team player with integrity

Other

- Must be able to lift loads up to and including 50 lbs
- Use hand-eye coordination to complete typing tasks and correspond on the telephone
- Significant travel required
- Sometimes requires working in a heavy industrial environment (shipyards), in confined spaces, at heights of 10 meters, and in areas of extreme noise

How to Apply

- Please email cover letter and resume to cbrown@jastram.com