
SALES REPRESENTATIVE OPPORTUNITY

If you are looking to invest your time in developing your skills in marketing, communication, leadership and gain experience in essential life skill of sales then Kognitive Marketing has an exciting opportunity for you!!!

Kognitive also provides the career development opportunities that prepare you to take up future leadership roles. High performing representatives will get the opportunity to qualify for **Leadership In-Training Program** for future leadership roles with Kognitive.

Kognitive Marketing is currently seeking motivated and talented individuals who are driven to succeed. You will be working for our clients like **President Choice Financial, Bank of Montreal and Canadian Tire Financial Services**. As a Sales Representative, your role will specialize in garnering customer acquisition for our client's financial products. This individual will be engaging customers within various retail-based events, working both individually and within a team. The focus is to engage each customer in order to increase awareness and direct sales for our client's products and services. To be successful in this role, this individual would be strong willed, confident and outgoing with a strong entrepreneurial spirit, motivated by achieving goals and providing exceptional customer service.

REQUIREMENTS

- Excellent communication skills.
- Self-motivation and exceptional work ethic.
- Build and maintain positive working relationships with store personnel.
- Ability to travel between different retail stores within your assigned region.
- Access to a vehicle is an asset.
- Smartphone with access to basic data plan required.
- Hunger and drive to achieve high results.
- Strong Desire to be Leaders of Tomorrow

BENEFITS

- Ownership of your earning potential- offer an uncapped commission structure with minimum protection guarantee.
- We provide real working experience and a wealth of opportunity for learning and development.
- In this position you will gain ton of self-confidence, develop ability to overcome objections and will begetting advance sales training.
- Fully paid best in class sales training and ongoing coaching.
- Work for one of the top sales and marketing agencies in Canada.
- Work on behalf of one of the top brands in Canada.

GETTING TO KNOW KOGNITIVE

Founded in 2006, Kognitive Marketing is recognized as an industry leader in face-to-face, Direct Sales programs. Kognitive invests in our employees by providing them with exceptional training and development, ensuring upward mobility as well as personal and professional growth. Both with our employee commitment as with our client commitment, everything we do is built around results. Kognitive has experienced tremendous growth since its inception, garnering us the #1 ranking on PROFIT 500 as the

Fastest-Growing Marketing Company in Canada. We are TOP RATED Marketing Company on Social Media Platform!!

Kognitive Marketing is the industry leader in face-to-face, direct sales programs. We recruit, train and staff sales reps to crush our clients' sales targets.

Our vision is to become #1 outsourced sales company in the world. We invest in our people, so we can realize greater sales and deliver the best customer service and competitive pricing.

Our Strategy has 3 pillars:

Kulture- creating learning opportunities, Training Programs, rewards and recognition

Optimize - Investing in technology that optimizes our efficiency in all departments

Growth- Exceeding client expectations and acquiring new clients

Interested? Please send your resume to recruitment@kognitive.ca

Curious to know more? Check us @ [Kognitive Marketing](#)

Want to join our team? Wondering what it takes...wait no more--> [Working @ Kognitive](#)

We thank all applicants for their interest, but only those selected for an interview will be contacted. Kognitive Marketing is an equal opportunity employer, if you need any type of accommodation, please let us know.